

## Our Services

ESI specializes in management system implementation and product certification consulting services for all industry groups:

- Management Systems Consulting Services, including training, document preparation, implementation and auditing for:
  - ISO 9000 – Quality Management Systems
  - ISO 13485 – Medical Devices – Quality Management Systems
  - EGBC Bylaws – Professional Practice Management Plan (PPMP) & Quality Management Requirements
  - ISO 14000 – Environmental Management Systems
  - ISO 17025 – General Requirements for the Competence of Testing and Calibration Laboratories
  - ISO 17020 – General Criteria for the Operation of Various Types of Bodies Performing Inspection
  - ISO 45001 – Occupational Health and Safety Management Systems
  - ISO 31000 – Risk Management – Guidelines
  - ISO 17065 – Conformity Assessment – Requirements for Bodies Certifying Products, Processes and Services
- Product Certification Consulting to CSA, UL, IEC, ASTM, ISO and ANSI Standards
- Vendor Qualification
- Business Planning and Business Plan Implementation

## Guarantee

Our services are offered on a retainer or hourly basis. We also offer flat-rate packages that guarantee accreditation/ certification by the regulatory body of your choice.

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**COST-EFFECTIVE, VALUE-ADDED  
SOLUTIONS**

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IRCA CERTIFICATED LEAD AUDITOR  
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- **Technical Management Consulting**
- **Operations Research**
- **Regulatory Compliance**

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**SERVING ALL YOUR  
ACCREDITATION NEEDS**

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# OUR CONSULTING PROCESS

*At Engineered Strategies Inc. (ESI) all of our services begin with the execution of a clear, concise Consulting Agreement, written in plain English to ensure that we both understand and agree on the goals and deliverables.*

## ISO/ EGBC Compliant Systems

Whether you are a manufacturing or service organization seeking ISO 9001, ISO 13485, ISO 14001 and/or ISO 45001 registration, a Testing Laboratory seeking ISO 17025 accreditation, a Certification Body seeking ISO 17065 accreditation or an Engineering Firm seeking an EGBC Permit to Practice, the process is the same:

1. A **Gap Analysis** is performed to determine your current state of compliance with the relevant ISO standard. A clear, concise Gap Analysis Report is issued.
2. A **Systems Manual** (or **PPMP**) is developed which documents your current operational procedures and any additional required procedures as determined from the Gap Analysis.
3. **Training** is performed to ensure that everyone in your organization knows what they are supposed to do.
4. **Internal Auditing** is performed to confirm that everyone in your

organization is doing what they should be doing.

5. **Registration, Accreditation, or a Permit to Practice** is granted by the body of your choice.
6. **Continuous Improvement** occurs post-accreditation to help ensure that your bottom-line profitability is maximized while maintaining regulatory compliance.

## Product Certification Consulting

Whether you are a Certification Body accredited to certify products for your clients or you are a manufacturer seeking Certification from a SCC, NRTL or CE Notified Body, we can meet your needs.

1. A **Gap Analysis** is performed to determine the current state of compliance of the product with the relevant CSA, UL, ANSI, IEC, standards etc.
2. A **Certification Report** is prepared suitable for presentation to the applicable Certification or Accreditation Body.
3. A **Quality Control Program** is implemented to ensure that you continue to be in a position to pass the follow-up inspections from the regulatory bodies.

**Our President, Mark Havlasek, P.Eng., M.B.A. has over 40 years of hands-on experience with regulatory/voluntary codes and standards compliance and profitability maximization.**

## Business Planning and Implementation

Whether you require a business plan to help obtain financing or wish to improve your business we can meet your needs.

1. An **Executive Team Interview** is performed to determine what the executive vision of your organization is.
2. A **Business Plan** is prepared suitable for presentation to financiers, investors and the Board of Directors, covering all areas including **Sales Growth, Marketing, Operations and Financial Strategies**.
3. Assistance with the **Implementation of the Business Plan** is provided to ensure that the processes are optimized for maximum profitability.

## At Fees You Can Afford

We can often save you more than the cost of our service alone. So why not request a proposal today?

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